



Case Study

Business Central - Quick start in the cloud



Client

HM Industrieservice GmbH

Business

Industrial service: Industrial cleaners, corrosion protection and lubricants

Location

Ubstadt-Weiher

Project

Update from Dynamics NAV to Dynamics 365 Business Central SaaS

Products

Microsoft Dynamics 365
Business Central SaaS

The Microsoft Dynamics 365 Business Central ERP solution has given HM Industrieservice GmbH a sustained fast start to its expanded system in the cloud

HM Industrieservice GmbH has been developing and distributing innovative, high-performance lubricants, corrosion protection, assembly pastes and cleaning supplies for industry and maintenance of production facilities for 25 years. Since 2005, it has been supported by us in the topic of Microsoft ERP business solutions.

As part of the company succession, the existing Dynamics NAV (formerly Navision) solution was to be updated and extended in the direction of e-commerce. The goal was a quick changeover oriented to the new Business Central standard, and old habits could also be cut off. TSO-DATA recommended to the new managing director of HM Industrieservice GmbH, Jochen Karls, to combine this with the change to the cloud. The provision as Software as a Service directly from the cloud ensured a great time saving and a short-term start-up in this project. Due to the already optimised configuration packages of TSO-DATA, a quick basic setup could be carried out and made available to HM Industrieservice GmbH.

"Thanks to the direct availability of the system from the cloud, we were able to fulfil HM Industrieservice's wish for a short-term update and a quick start-up. The high level of security and an ERP system that is always kept up to date through automatic updates are a further bonus of the SaaS variant," says Thomas Hagedorn, Sales Manager TSO-DATA GmbH, explaining the great benefits of the solution in this project.

The important master data was gradually transferred to the new system via Excel migration (comment on the customer, text modules on the article, parts lists to assembly parts lists, etc.) and the system was further refined with data from the old system. The new ERP system with the complete master data in the Microsoft Cloud could thus be provided at short notice; only 10 days passed from the decision to the live start.

Jochen Karls is pleased with the quick start and smooth project flow: "TSO-DATA understood our requirements and implemented them perfectly and precisely with the cloud variant. The use of this lean and well-scalable solution allows us to plan positively for the future."

Would you like to learn more about Microsoft Dynamics 365 Business Central - ERP 100% from the cloud? Find out in our regular webcasts or contact us directly, we will be happy to show you the benefits of the system in our free one-hour online workshop.

**Our
Webcasts:**



**The
Workshop:**



Microsoft Dynamics 365 Business Central SaaS

Dynamics 365 Business Central SaaS - the future of the ERP system. With the Software-as-a-Service model, Microsoft provides the solution completely via cloud infrastructure. The usual effort for updates, maintenance and implementation is reduced many times over. At the same time, the ERP solution lays a foundation for the future. Thanks to TSO-DATA's extensive project experience, you are ready for the successful development and expansion of your company. You can find more information online at:

<https://www.tso.de/microsoft-dynamics-365-businesscentral-saas/>

Contact

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About TSO-DATA

TSO-DATA GmbH is an IT specialist and Microsoft Dynamics partner. Today, more than 200 employees belong to the TSO-DATA group of companies at the locations Osnabrück, Nuremberg and Bremen. Since 1991, the IT experts have been developing, implementing and realising innovative IT solutions and offering individual service concepts - nationally and internationally. In doing so, TSO-DATA relies on modern and future-oriented technologies that can be specially adapted to the needs of medium-sized companies.

The solution portfolio focuses on ERP, CRM, BI, DMS and IT infrastructure and cloud services. As an IT full-service partner, TSO-DATA accompanies projects from the initial analysis through process optimisation and implementation to introduction, training and sustainable support - this is in line with the "IT at heart" philosophy.